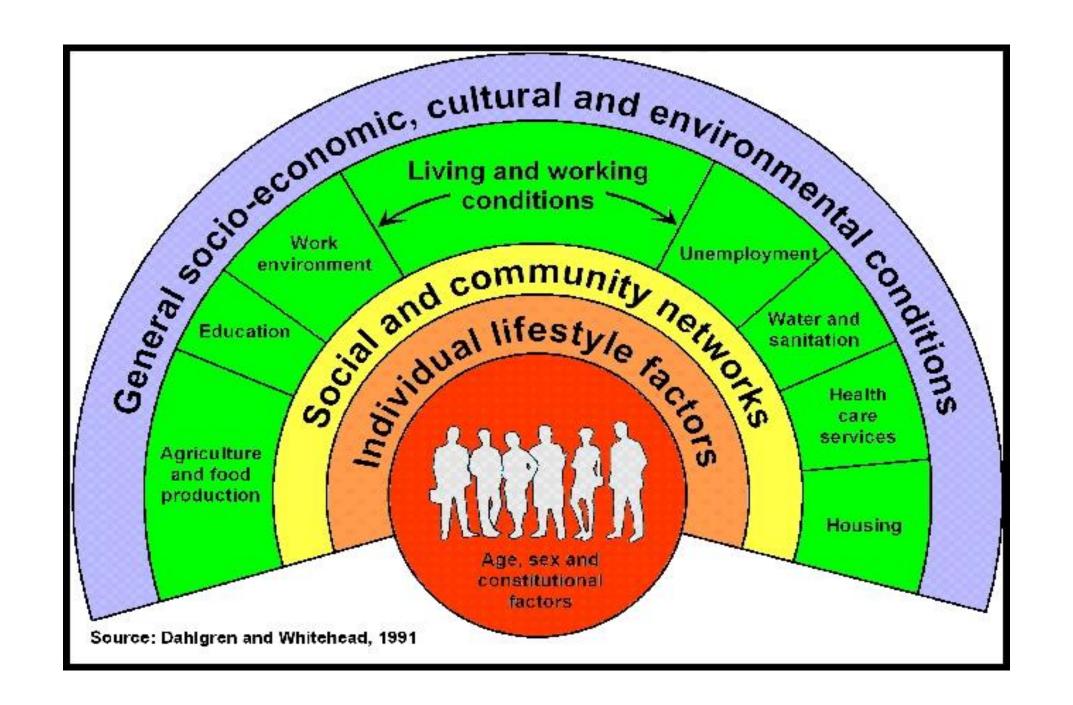
### How does an understanding of the commercial determinants of health help us address NCDs

#### Prof Anna Gilmore

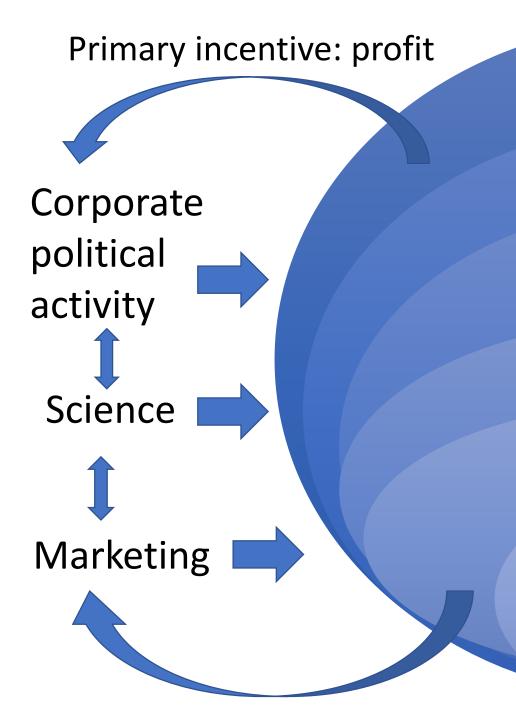






# A model of the commercial determinants of health will help us identify:

- the drivers of these NCD epidemics
- the appropriate (and often innovative) PH and policy interventions to address those drivers
- an agenda for action, the skills and research we need to move forward



Political & economic system

Policy architecture

Social, cultural, policy & scientific norms

**Policies** 

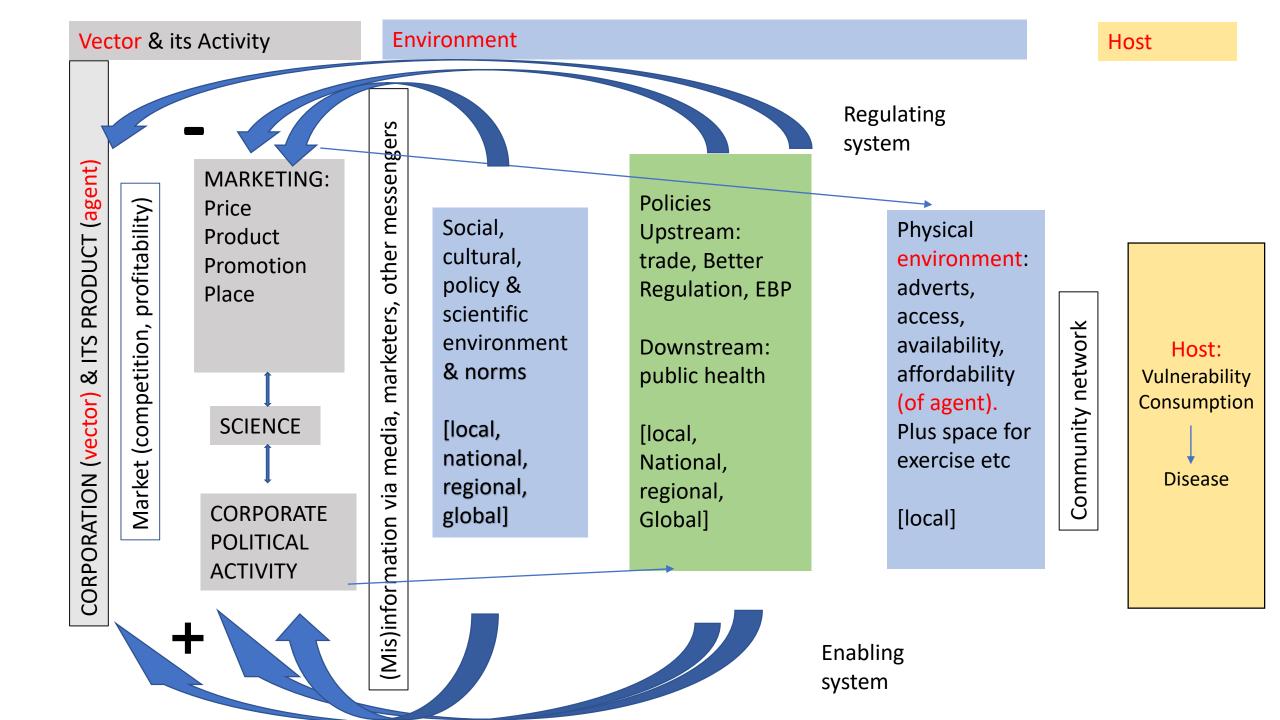
Working conditions

Physical environment

Consumption, use, exposure

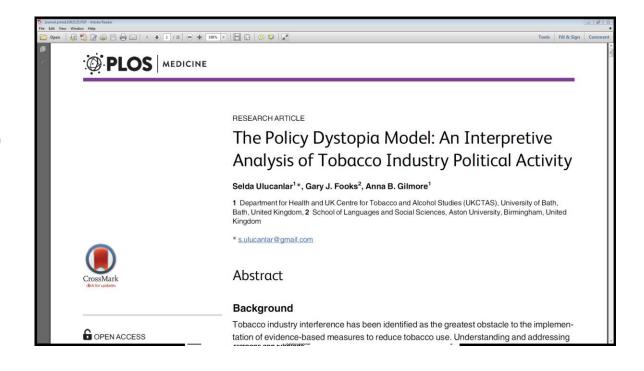
## Key routes to (ill) health:

- Consumption
- Use of product or service
- Employment
- Exposure (to by-product of production or use)



### Corporate political activity: a taxonomy

- Thematic Analysis of 65 papers from two systematic reviews of tobacco industry political activity:
  - Marketing policy (Savell et al. 2014)
  - Tax policy (Smith et al. 2013)
- Used a qualitative grounded theory approach to construct a taxonomy of tobacco industry political activity



### Instrumental (action based strategies)

- Recruitment
- Fabrication
- Fragmentation
- Production
- Amplification (echo chamber)
- Suppression
- Conceal industry funding
- Reputation management
  (CSR; discredit opponents)
- Access
- Incentives and threats
- Involvement in legislative processes& government decisions



1. Coalition management



2. Information management



3. Direct involvement & influence



Litigation



Illicit

### Thank you



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